

CASE STUDY

Kwick Access Rentals raise their game with inspHire's award-winning software



Kwick Access Rentals provide contractors working at height all the relevant assets they need. The business has an ambitious team and aims to be the largest female-owned and operated rental company in Africa. Such clear vision and commitment to quality, prompted them to sign with inspHire in November 2021.

Since then, they've used the award-winning plant, tool and equipment hire software to fully digitise their fleet and further enhance their service..



Being involved in the construction industry for over fifteen years, we saw a gap in the market. All kinds of contractors - from electrical to HVAC and signage - needed short term rentals and self-service offerings. So, we provide that to our customers, along with a first-class level of care. Plus, we give them the choice of either getting their MEWPS delivered or using our hook-and-go service.'

Kwick Access Rentals knew they needed ERP software to help them achieve their potential, so they examined all the options. But when they came across inspHire, a global market-leading rental software solution from Kerridge Commercial Systems (KCS), Kwick Access Rentals knew they had found the perfect business management system for their rental business.



After many Zoom and Teams meetings with different companies, inspHire impressed us with a system that met our requirements. They offered us an intuitive and user-friendly system that would give us a full overview of our fleet at the touch of a button. And a solution that would better manage our growing fleet, drive efficiencies, and continue to scale successfully.'

There have been numerous other benefits, too such as system data updates - it's dynamic and presents detailed hire and sales info in an accessible format. This same information creates company reports every week, month, or whenever Kwick Access Rentals needs them. The powerful reporting optimises admin resources and helps managers quickly and confidently make complex business decisions.

inspHire's Workshop module also allows the Kwick Access Rental team to book items in and out and to schedule equipment tests and repairs. So, instead of these tasks swamping the workshop manager and creating bottlenecks, they're performed by any computer with an internet connection.

Industry:
Rental - Lifting
/ Access Industry

Solution:
inspHire Office solution

Key benefits:

- ✓ Centralise your data with powerful reporting tools
- ✓ Instantly see the availability of your equipment
- ✓ Quickly carry out workshop jobs from anywhere

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Implementing inspHire into the heart of their business has required some change. Still, the benefits to day-to-day efficiencies have been exponential and was worth the change. The company also felt they were never left in the dark, either. Instead, implementation has been made painless due to inspHire's helpful support team, who have expertly guided Kwick Access Rental's team through to completion.



Going live with a limited time frame was challenging, however, the Kwick Access Rentals team collectively with the InspHire team were able to achieve a seemingly "unachievable" timeframe. Since going live, we've been impressed with how their software has helped us enter the digital space. The system functionality is what we wanted, and we're delighted to have partnered with such a forward-thinking company.'

The after-sales development has also been a source of great assurance. KCS and inspHire share their software expertise to fix bugs and to continually improve system functionality. Ultimately, the two companies work tirelessly to drive innovation and help companies like Kwick Access Rentals offer an unbeatable customer experience.

To learn more about inspHire and its integrated apps, visit www.inspHire.co.za



Highlights:

- ✓ Ability to access K8 remotely and continue trading off-site
- ✓ Improved product margins allow more informed customer pricing
- ✓ Batch invoice processing is now around four times faster
- ✓ Enhanced stock reporting to identify slow-moving items



Rental Software Redefined

SA +27 (0) 11 707 3333
info@k8.co.za
www.inspHire.co.za